pursuant to 9904.403–40(c)(3) include, but are not limited to foreign subsidiaries, GOCO's, domestic subsidiaries with less than a majority ownership, and joint ventures.

- (3) The portion of residual expenses to be allocated to a segment pursuant to 9904.403–40(c)(3) shall be the cost of estimated or recorded efforts devoted to the segments.
- (e) Home office functions may be performed by an organization which for some purposes may not be a part of the legal entity with which the Government has contracted. This situation may arise, for example, in instances where the Government contracts directly with a corporation which is wholly or partly owned by another cor-

poration. In this case, the latter corporation serves as a "home office," and the corporation with which the contract is made is a "segment" as those terms are defined and used in this Standard. For purposes of contracts subject to this Standard, the contracting corporation may only accept allocations from the other corporation to the extent that such allocations meet the requirements set forth in this Standard for allocation of home office expenses to segments.

9904.403-60 Illustrations.

(a) The following table lists some typical pools, together with illustrative allocation bases, which could be used in appropriate circumstances:

Home office expense or function	Illustrative allocation bases
Centralized service functions:	
1. Personnel administration	1. Number of personnel, labor hours, payroll, number of hires.
Data processing services	2. Machine time, number of reports.
Centralized purchasing and subcontracting	3. Number of purchase orders, value of purchases, number of
	items.
4. Centralized warehousing	Square footage, value of material, volume.
5. Company aircraft service	5. Actual or standard rate per hour, mile, passenger mile, or
	similar unit.
Central telephone service	Usage costs, number of instruments.

- (b) The selection of a base for allocating centralized service functions shall be governed by the criteria established in 9904.403–50(b).
- (c) The listed allocation bases in this section are illustrative. Other bases for

allocation of home office expenses to segments may be used if they are substantially in accordance with the beneficial or casual relationships outlined in 9904.403–40.

Home office expenses or function	Illustrative allocation bases
Staff management or specific activities:	
Personnel management	1. Number of personnel, labor hours, payroll, number of hires.
Manufacturing policies, (quality control, industrial engineering, production, scheduling, tooling, inspec-	Manufacturing cost input, manufacturing direct labor.
tion and testing, etc.	
3. Engineering policies	 Total engineering costs, engineering direct labor, number of drawings.
4. Material/purchasing policies	4. Number of purchase orders, value of purchases.
5. Marketing policies	5. Sales, segment marketing costs.
Central payments or accruals:	
Pension expenses	Payroll or other factor on which total payment is based.
2. Group insurance expenses	2. Payroll or other factor on which total payment is based.
3. State and local income taxes and franchise taxes	3. Any base or method which results in an allocation that equals or approximates a segment's proportionate share of the tax imposed by the jurisdiction in which the segment does business, as measured by the same factors used to determine taxable income for that jurisdiction.

9904.403-61 Interpretation.

(a) Questions have arisen as to the requirements of 9904.403, Cost Account-

ing Standard, Allocation of Home Office Expenses to Segments, for the purpose of allocating State and local income taxes and franchise taxes based